Q3 2023					Q4	2023		FY 2023							
Consensus	Min	Max	# estimates	Consensus	Min	Max	# estimates	Consensus	Min	Max	# estimates				

USA	USA Net sales	in millions of €		€ 13,757	€ 13,561	€ 14,038	18		14,402	€ 13,916	€ 14,705	15	€ 55,298	€ 54,727	€ 55,995	18
	USA Net sales	in millions of \$		\$ 14,941	\$ 14,745	\$ 15,244	17		\$15,273	\$15,028	\$15,531	14	\$59,581	\$59,143	\$60,895	17
	USA Comparable sales growth excluding gasoline	in %		1.5%	0.8%	3.5%	18		1.2%	-0.5%	3.0%	12	3.1%	2.3%	5.1%	18
USA	USA Underlying operating income	in millions of €		€ 605	€ 580	€ 692	18		€ 657	€ 601	€ 691	15	€ 2,541	€ 2,490	€ 2,632	18
	USA Underlying operating income	in millions of \$	\$	660	\$ 627	\$ 754	14		\$694	\$655	\$727	12	\$2,734	\$2,692	\$2,848	14
	USA Underlying Operating Margin	in %		4.4%	4.2%	4.9%	18		4.6%	4.3%	4.7%	15	4.6%	4.5%	4.7%	18
		•	_													
	Europe Net sales	in millions of €	€	8,194	€ 7,944	€ 8,404	18		€ 8,901	€ 8,491	€ 9,126	15	€ 33,636	€ 33,132	€ 34,125	18
Europe	Europe Comparable sales growth	in %		5.5%	2.5%	7.6%	18		3.6%	-1.3%	6.0%	14	5.2%	3.5%	6.5%	18
	Europe Underlying operating income	in millions of €		€ 283	€ 267	€ 303	18		€ 355	€ 321	€ 374	15	€ 1,135	€ 1,047	€ 1,194	18
	Europe Underlying operating margin	in %		3.4%	3.2%	3.6%	18		4.0%	3.6%	4.4%	15	3.4%	3.2%	3.6%	18
Olahal Ownerst Office	Underlying operating loss (including insurance)	in millions of €		(€ 32)	(€ 38)	(€ 10)	18	ı ——	(€ 33)	(€ 45)	(€ 24)	45	(€ 66	(€ 125)	(€ 6)	
Global Support Office	ondenying operating loss (including insurance)	In millions of €		(€ 32)	(€ 38)	(€ 10)	18		(€ 33)	(€ 45)	(€ 24)	15	(€ 00	(€ 125)	(€ 6)	18
	Total Net sales	in millions of €		€ 21,951	€ 21,716	€ 22.343	18	€	23,303	€ 22,635	€ 23,789	15	€ 88,934	€ 88,237	€ 89,607	18
	Total Operating income	in millions of €		€ 829	€ 737	€ 892	16		€ 986	€ 897	€ 1.171	13	€ 3.396	€ 3,113	€ 3.667	16
	Total Underlying operating income	in millions of €		€ 856	€ 830	€ 934	18		€ 979	€ 925	€ 1,021	15	€ 3,607	€ 3,502	€ 3,701	18
	Total Underlying operating margin	in %		3.9%	3.8%	4.3%	18	1 🖂	4.2%	4.0%	4.4%	15	4.1%	3.9%	4.2%	18
		in millions of C	_	6.4.40	<i>c</i> 101	6 400		ı — –	6 4 4 7	6 400	6 454			6.504	6 00 4	
	Net financial expenses	in millions of €		€ 146	€ 134	€ 160	17		€ 147	€ 129	€ 154	14	€ 566		€ 684	18
	Income taxes	in millions of €		€ 146	€ 132	€ 177	17		€ 184	€ 159	€ 236	14	€ 606	€ 552	€ 714	18
Total Ahold Delhaize	Underlying income from continuing operations	in millions of €		€ 564	€ 546	€ 613	16		€ 661	€ 597	€715	14	€ 2,397	€ 2,232	€ 2,552	17
I otal Anold Deinalze	Net income	in millions of €		€ 549	€ 472	€ 613	16		€ 662	€ 567	€810	13	€ 2,275	€ 2,004	€ 2,509	17
	Underlying Basic EPS from continuing operations	in €		€ 0.59	€ 0.56	€ 0.64	15		€ 0.70	€ 0.63	€ 0.75	13			€ 2.66	15
	Underlying Diluted EPS from continuing operations	in€		€ 0.58	€ 0.56	€ 0.61	15		€ 0.70	€ 0.63	€ 0.75	12	€ 2.51	€ 2.43	€ 2.65	14
	Dividend per common share	in €											€ 1.08	€ 0.88	€ 1.15	16
	€/\$ exchange rate			€ 1.09	€ 1.06	€ 1.10	17		€ 1.06	€ 1.05	€ 1.09	14	€ 1.08	€ 1.07	€ 1.09	15
	Capex	in millions of €											€ 2,461	€ 2,287	€ 2,577	16
	Free cash flow	in millions of €											€ 2,401	€ 2,207	€ 2,377	10
	Free cash now	III IIIIIIONS 0I €											€ 2,178	€ 1,893	€ 2,424	18

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This consensus has been collated from information submitted by analysts to Ahold Delhaize during the period from October 6 to October 20, 2023 using a standard template.

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