

			Q3 2020				FY 2020			
			Consensus	Min	Max	# estimates	Consensus	Min	Max	# estimates
USA	USA Net sales	in millions of €	€ 10.798	€ 10.413	€ 11.307	18	€ 44.470	€ 43.027	€ 46.162	17
	USA Net sales	in millions of \$	\$12.574	\$12.085	\$13.134	18	\$50.535	\$46.656	\$51.935	17
	USA Comparable sales growth excluding gasoline	in %	10,6%	6,5%	15,0%	18	12,8%	7,1%	15,9%	16
	USA Underlying operating income	in millions of €	€ 502	€ 409	€ 586	18	\$2.383	€ 1.902	€ 2.535	17
	USA Underlying operating income	in millions of \$	\$593	\$490	\$685	16	\$2.714	\$2.063	\$2.873	15
	USA Underlying operating margin	in %	4,6%	3,9%	5,2%	18	5,4%	4,4%	5,7%	17
Europe	Europe Net sales	in millions of €	€ 6.849	€ 6.728	€ 6.964	18	€ 28.354	€ 27.506	€ 28.956	17
	Europe Comparable sales growth	in %	5,9%	3,6%	7,3%	18	7,3%	3,5%	9,0%	16
	Europe Underlying operating income	in millions of €	€ 302	€ 260	€ 327	18	€ 1.269	€ 1.211	€ 1.319	17
	Europe Underlying operating margin	in %	4,4%	3,7%	4,7%	18	4,5%	4,3%	4,7%	17
Global Support Office	Underlying operating loss (including insurance)	in millions of €	€ 34	€ 19	€ 43	18	€ 185	€ 153	€ 202	17
Total Ahold Delhaize	Total Net sales	in millions of €	€ 17.541	€ 16.689	€ 18.262	18	€ 72.825	€ 70.533	€ 74.931	17
	Total Operating income	in millions of €	€ 654	€ 203	€ 852	16	€ 3.392	€ 2.949	€ 3.639	15
	Total Underlying operating income	in millions of €	€ 767	€ 638	€ 852	18	€ 3.472	€ 2.960	€ 3.641	17
	Total Underlying operating margin	in %	4,4%	3,7%	4,7%	18	4,8%	4,2%	5,0%	17
	Net financial expenses	in millions of €	€ 124	€ 93	€ 149	17	€ 545	€ 443	€ 1.050	17
	Income taxes	in millions of €	€ 113	€ 7	€ 164	17	€ 627	€ 506	€ 762	17
	Underlying income from continuing operations	in millions of €	€ 526	€ 418	€ 665	16	€ 2.326	€ 1.965	€ 2.516	16
	Net income	in millions of €	€ 430	€ 88	€ 601	16	€ 2.206	€ 1.615	€ 2.526	16
	Underlying Basic EPS from continuing operations	in €	€ 0,48	€ 0,40	€ 0,57	13	€ 2,21	€ 1,96	€ 2,35	15
	Underlying Diluted EPS from continuing operations	in €	€ 0,48	€ 0,40	€ 0,58	15	€ 2,18	€ 1,80	€ 2,35	17
	Dividend per common share	in €					€ 0,97	€ 0,84	€ 1,13	14
	€/€ exchange rate		€ 1,16	€ 1,11	€ 1,18	16	€ 1,15	€ 1,08	€ 1,35	16
	Capex	in millions of €					€ 2.525	€ 2.394	€ 2.924	17
	Free cash flow	in millions of €					€ 1.887	€ 1.695	€ 2.209	15

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